

John H. Sudsbury
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School Address:
1 College Street, Box 1378
Durham, NC 27705

Home Address:
1382 Orchard Circle
Waldwick, NJ 07076

ENTRY-LEVEL FINANCIAL ASSOCIATE

High-achieving, entry-level **Financial Services Analyst** with a measurable track record of reputable academic training, competitive sports achievement and quality leadership abilities. Possess strong analytical skills obtained from work training in commercial real estate. Adept at juggling multiple priorities demonstrated by managing academics, competitive team sports, student leadership and volunteer activities.

EDUCATION

Duke University, Durham, NC **Expected Graduation May 2013**
Major: Economics Current Cumulative GPA: 3.38, Dean's List Honors Recipient
Economics Honor Society Member | Academic Honor Roll for Achievement in Academics and Athletics

EXPERIENCE

Cunningham, Morrison & Graoth, Chicago, IL **Summers 2011 & 2012**
Commercial Real Estate Intern

- Assisted the Boston leasing team with organizing tenant stacking profiles
- Analyzed comparative terms and conditions for leasing proposals for properties generating \$75-325 per square foot in monthly rental income
- Updated information in the 1,400 tenant database using Saleslogix. Created communications to be emailed to tenant base supporting the needs of the Director of Operations
- Attended/participated in weekly internal sales meetings and followed through on delegated items

Chicago Advertising Design, Chicago, IL **Summer 2010**
Sales & Marketing Coordinator

- Assisted with contacting and distributing marketing materials to potential and current clients

Skyhawks Sports **Summers 2009 - 2012**
Sports Instructor

- Instructed youths ages 8-15 at baseball and basketball camps as a coach

VOLUNTEER & EXTRACURRICULAR ACTIVITIES

Duke Varsity Baseball 2010-Present
Team Captain

- Devote approximately thirty hours a week as a player and current team Captain
- 2011 Skyhawks League Player of the Year
- 2011 James Hiegher Award Recipient as the Most Valuable Player on the team

Big Brother Big Sister 2010-Present
• Spend one hour per week with my Little Brother at his school assisting with various activities

Student Athletic Advisory Committee 2009-Present
• Elected to a committee that helps student-athletes get involved to support the Dorchester community

Waldwick Baseball League Summer 2009
• Played for the Waldwick Warriors

SKILLS

MS Word, MS Excel, MS Outlook, Internet Research, Saleslogix